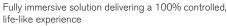




Polycom solution portfolio

Immersive telepresence

Polycom[®] RealPresence[™] Experience (RPX[™])



- Realise low TCO with H.264 high profile for lower bandwidth requirements - ITP v2.7
- Seating capacity from 4 28 participants
- Full-screen, cinematic view supporting two to four screens
- Superior realism delivered with high definition video and audio
- · HD video, audio and flexible HD content sharing
- Purpose-built for executive and boardroom meetings, corporate training and higher education
- Investment protection is ensured as a standards-based, interoperable solution

Immersive telepresence

Polycom[®] Open Telepresence Experience™ High Definition 300

Immersive telepresence solution combining high performance with unique design elements for small groups

- Realise low TCO with H.264 high profile for lower bandwidth requirements – ITP v2.7
- Multipurpose design seats seats 6 people in telepresence call or 10 when not in a call
- · HD video, audio and flexible HD content sharing
- Three 65-inch LCD displays create the illusion of sitting across the table from distance colleagues
- Easy to use simple and consistent touch-screen user interface across all locations
- Three large 21.5" colour content displays
- Optional complete experience kit includes rear wall and lighting package
- Investment protection is ensured as a standards-based, interoperable solution

Immersive telepresence

Polycom® Architected Telepresence Experience™ High

Customised immersive telepresence designed for integrators to create unique telepresence solutions

- Three-codec kit to create unique and powerful telepresence rooms
- Clear, crisp HD video up to 1080p resolution, HD audio and flexible content sharing
- Highly customisable solutions, flexible designs leverage existing space, furniture and decor
- Partner skills and services ensure specific application requirements are met
- Investment protection is ensured as a standards-based, interoperable solution

Room telepresence for A/V integrators

Polycom® HDX® 9000 Series

The ultimate high definition integrator's codec, designed to be the core of any visual communication deployment.

- Dual stack H.323/SIP & H.320 standards support
- HD 1080p 30, 720p 30 & 60 fps resolution
- H.264 high profile with rev B and HDX v2.6
- Up to 6 Mbps
- H.239 People+Content™ & People+Content™ IP
- Polycom People On Content chroma key
- Support for Polycom conferencing for MS Outlook
- AES, HTTPS, TLS
- VCR/DVD input/output
- 4-way HD-embedded multipoint support
- H.320 BRI, PRI or serial modules available
- Analogue port for audio-only participants
- Serial port API support

Room telepresence

Polycom® HDX® 8000 Series

Advanced solution bringing HD video, voice and content sharing capabilities to conference rooms, classrooms and meeting spaces across the company

- Dual stack H.323/SIP & H.320 standards support
- HD 1080p 30, 720p 30 & 60 fps resolution
- H.264 high profile with rev B and HDX v2.6
- Up to 6 Mbps
- H.239 People+Content™ & People+Content™ IP
- Polycom People On Content chroma key
- Support for Polycom conferencing for MS Outlook
- · AES, HTTPS, TLS
- VCR/DVD input/output
- 4-way HD-embedded multipoint
- H.320 BRI, PRI or serial modules available
- · Analogue port for audio-only participants
- Serial port API support
- Single or dual 42-inch displays on HDX solution
- Single 50-inch on HDX pedestal or wall mount

Room telepresence

Polycom® HDX® 7000 Series

Mainstream

telepresence solution for organisations seeking to quickly and easily enhance collaboration by linking dispersed team members

- Dual stack H.323/SIP & H.320 standards support
- HD 1080p, 720p 30 & 60 fps resolution
- H.264 high profile with rev C and HDX v2.6
- Up to 4 Mbps
- H.239 People+Content™ & People+Content™
 IP
- Support for Polycom conferencing for MS
 Outlook
- AES, HTTPS, TLS
- VCR/DVD input/output
- 4-way SD-embedded multipoint
- H.320 BRI, PRI or serial modules available
- Single or dual 42-inch displays on HDX solution
- $\bullet\,$ Single 50-inch on HDX pedestal or wall mount
- Single 50-inch on executive stand

Room telepresence

Polycom® HDX® 6000 Series

A fully featured low-cost small group telepresence system that allows teams of people to easily connect over distance and enjoy high definition voice, video and content sharing

- Dual stack H.323/SIP standards support
- HD 1080p, 720p 30 & 60 fps resolution
- H.264 high profile with HDX v2.6
- Up to 2 Mbps
- H.239 People+Content™ & People+Content™ IP
- Support for Polycom conferencing for MS Outlook
- AES, HTTPS, TLS
- Single 42-inch view media centre
- Single 42-inch on HDX pedestal or wall mount
- Single 50-inch display on HDX pedestal
- Single 50-inch display on HDX wall mount

Personal telepresence

Polycom® HDX® 4000 Series

High definition video solution for executives to regularly communicate over video from their offices when they require the best high definition experiences, with the option to easily share content with others.

- Dual stack H.323/SIP & H.320 standards support
- HD 720p 30 fps
- Up to 6 Mbps
- 20.1-inch widescreen display with keypad
- H.239 People+Content™ & People+Content™ IP
- People On Content chroma key technology
- Support for Polycom conferencing for MS Outlook
- AES, HTTPS, TLS
- 4-way SD-embedded multipoint
- H.320 BRI, PRI or serial modules available
- Analogue port for audio-only participants

Personal telepresence

Polycom® VVX® 1500

Unifies voice, video and applications capabilities in a simple-to-use business media

phone. Unique touch-screen interface makes video calls as simple as using a phone.

- Dual stack H.323/SIP standards support
- Six-line, feature-rich Polycom IP phone with a certified call control system
- Up to CIF (768k), H.264 video with HD Voice™
- Record audio calls locally via USB port
- · Highly customisable application platform
- Polycom's open API for third-party applications
- AES, HTTPS, TLS
- · Adjustable camera, base and display
- · Polycom Productivity Suite bundle included
- Integrated gigabit switch with PoE



Management application

Polycom[®] Converged Management Application[™] (CMA[™]) 5000 & CMA[™] 4000

Highly scalable and fully redundant application that manages and deploys highly scalable video throughout the company. Allows organisations to fully video-enable personal workspaces, desktops, conference rooms, mobile devices and more.

Management

- Profile provisioning
- · Account management
- · Software upgrades
- · Centralised diagnostics
- Real-time conference monitoring
- RMX portal

Gatekeeper

- Policy and BW management
- Participant admission
- Least cost routing
- Up to 5000 registered users
- Standards-based presence
- One-dial easy call solution

Directory

- LDAP/H.350 service
- Microsoft AD support global address book (GAB)

Scheduling

- · Multiple scheduling options
- · Web, Outlook & Lotus notes

Polycom[®] Converged Management Application[™] (CMA[™]) Desktop

Video conferencing application for knowledge workers enabling high-quality video and voice communication and standards-based content sharing.

CMA Desktop application is supported on PCs and MACs



Advance conferencing platforms

Polycom® RMX® 4000

The ultimate collaboration solution featuring highly scalable design with redundancy built in, ideal for

redundancy built in, ideal for large enterprise and service provider environments.

Resolution	Resources
Voice	1600
CIF/HD video switching	320
SD/4CIF	120
HD 720p 30 fps	80
HD 720p 60 fps	40
HD 1080p 30 fps	40

- · Standards-based multipoint conferencing
- · Resolutions up to 1080p
- · H.323, SIP, PSTN and ISDN on a single chassis
- · Integrated dial-through gateway capabilities
- · Variety of immersive telepresence layouts
- On-demand or scheduled calls
- · Support of Polycom conferencing for MS Outlook
- Video Clarity[™] upscales non-HD video streams
- Lost Packet Recovery[™] protects conference quality
- H.239 cascade links between Polycom MCUs
- Modular with hot-swappable parts
- Flexible and fixed resource capacity options
- Redundant AC/DC power supplies
- Integration with Polycom DMA 7000
- Linux OS

Polycom® RMX® 2000

Standards-based collaboration solution, ideal for medium-to-large organisations.



- Standards-based multipoint conferencing
- · H.323, SIP, PSTN and ISDN on a single chassis
- · Integrated dial-through gateway capabilities
- · Variety of immersive telepresence layouts
- · On-demand or scheduled calls
- Support for Polycom conferencing for MS Outlook
- Video Clarity[™] upscales non-HD video streams
- Lost Packet Recovery[™] protects conference quality
- H.239 cascade links between Polycom MCUs
- Modular with hot-swappable parts
- · Flexible and fixed resource capacity options
- Integration with Polycom DMA 7000
- Linux OS

Polycom® RMX®



Easy to set up, easy to use and a powerful tool for collaboration for small to medium-size organisations.

Resolution	Resources		
Voice	20		
CIF/HD video switching	20		
HD/SD/4CIF	10		

- · Standards-based multipoint conferencing
- · IP-only system
- Video Clarity[™] upscaling non HD video streams
- Lost Packet Recovery™ QoS technology
- Cost-effective multipoint solution
- · On-demand or scheduled calls
- H.239 cascade links between Polycom MCUs
- · Linux OS

Distributed media application

Polycom® Distributed Media Application™ (DMA™) 7000

Fully redundant and resilient platform that utilises advanced routing policies to distribute audio and video calls to multiple media servers. Optimises conference experiences and uptime by automatically circumventing bridge issues, network outages and downtime during upgrades and maintenance. Routing happens in real time, not beforehand

- · Redundancy with no single points of failure
- · Centralised administration and provisioning
- Manages port allocation across multiple MCUs
 Support for Polycom conferencing for MS Outlook
- Less impact in fault scenarios
- Uneven usage less likely
- · Load balancing to maximise utilisation
- Intelligent routing = better resource utilisation
- Routing happens in real-time, not beforehand
- Up to 10 MCUs & 1200 concurrent calls
- Linux OS

Security and remote access

Polycom[®] Video Border Proxy™ (VBP™) E Series



can configure the Polycom VBP E Series for decentralised dial plans. Ideally secured for business-to-business collaboration.

- No external registration required1 Mbps, 3 Mbps, 10 Mbps, 25 Mbps or 85 Mbps
- H.323 application-aware firewall

· VBP E application layer gateway

- NAT/PAT server hides enterprise LAN topology
- Media routing via the shortest possible path
- Traffic management capabilities
- AES, HTTPS and SSH
- Embedded gatekeeper support
- External LAN/WAN gatekeeper support
- Linux OS

Polycom® Video Border Proxy™ (VBP™) ST Series

Gives remote users the same services and experience as internal users. Bandwidths throughput from 10 Mbps to 85 Mbps. VBP ST Series are ideal for centralised dial plans.

- VBP ST access proxy
- · Requires external registration
- 10 Mbps, 25 Mbps or 85 Mbps
- ITU-T H.460 18/19 standard support
- Firewall traversal for H.323 devices
- Call directory services from Polycom CMA
 Server
- XMPP presence via Polycom CMA Server
- AES, HTTPS, TLS, SSH
- AES, HTTPS, TLS, SSH
- Protects devices from network-based attacks
 Access proxy for CMA Desktop (no VPN required)
- Linux OS

Recording and streaming

Polycom[®] RSS™ 4000



Network-based appliance that records, archives and streams telepresence and video conferences to desktops, conference rooms and more

- · Stream to live audiences in up to HD 720p
- Automatically archive in HD 1080p
- Record directly from H.323 endpoints and MCUs
- · Record up to 15 simultaneous conferences
- Full management and authentication with AD
- Redundant RAID hard drives & power supplies

Video asset management

Polycom[®] Video Media Center[™] (VMC[™]) 1000



Content management system that streams telepresence and video conferences, live broadcasts, training sessions and more to thousands of employees, customers and partners

- · Upload content from multiple sources
- · Organise, manage and track large libraries of video
- · Video-on-demand media management
- · Unicast and multicast support
- Management of multiple Polycom RSS servers
- · Create and schedule live broadcasts

Video distribution

Polycom[®] Video Edge™ (PVE™) 1000



Appliance for cost-effective and reliable delivery of live streaming and video on demand. Provides an alternative/supplement to multicast on corporate networks

- Minimise network bandwidth consumption for streaming video
- · Ensures reliability of live streams
- Intelligently caches video to minimise network and playout responses

Recording studio

Polycom® Recording Studio (PRS) 2000



In-house capability to mix/match a/v sources – produce their own videos – live and VOD. Can be permanently installed in a production room or move from one event to another

- · Mini-production studio in a box
- Easy capture and streaming of video/audio sources, mixing pallet
- Captures presenters PC (VGA in) as well as 5 other video feeds and 3 audio feeds

Digital signage

Polycom[®] Digital Signage[™] (PDS[™]) 2000



Video enablement of key communication and messaging to target groups. Applicable to multiple industries/verticals and applications

- · Broadcast-quality media
- · Highly scalable and reliable solution
- · Minimises network impact
- Easy to use system ease content changes, customer templates and style sheets

Standard definition conferencing

Polycom[®] Quality Definition Experience[™] (QDX[™]) 6000



Delivering life-like meeting experiences and powerful content sharing capabilities, the QDX provides an optimal price-to-performance ratio for non-HD video applications.

- Simplified installation and ease of use
- Natural life-like communication at low BW
- · Superb audio clarity
- People+Content support
- · Quality, performance, simplicity and affordability

Industry solutions

Polycom[®] Instructor[™] FS

Combines video conferencing and interactive white boarding into a single cost-effective, powerful package

- HD 1080p 30 fps or 720p 30/60 fps
- 50-inch flat-panel plasma display
- Powered by HDX and smart technologies
- Small size and weight makes it easy to move
- Simple touch-screen controls
 Not Available in EMEA

Industry solutions

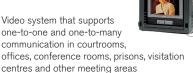
Polycom® Practitioner Cart®

A mobile solution that brings high definition video, audio and image sharing to medical professionals and patients located anywhere

- HD 1080p 30 fps or 720p 30/60 fps
- 26-inch LCD with integrated speakers
- Highly mobile, small footprint
- AES encryption for HIPAA compliancy
- · Height is adjustable to maintain eye contact

Industry solutions

Polycom judicial wall unit



- 24"W x 24"H x 10"D (61cm x 61cm x 25cm)
- 17-inch display in a fully lockable cart
- 80-lb. (36 kg), 14-gauge steel cabinet
- 3/8" unbreakable transparent Lexan® window

Not available in EMEA

Microsoft solution

Polycom CX5000

Unique 360° group video collaboration for Microsoft UC environments



- Active speaker tracking automatically focuses on the person currently talking
- 360° panoramic view of entire meeting room
- Easy to set up and use as simple as a webcam
 Use as analogue speakerphone for voice-only calls
- Work with Microsoft OCS 2007 and Live Meeting 2007

Microsoft solution



The Polycom CX product family is optimised with the MS Communications Server to deliver a rich, seamless unified communications experience.

- Optimised for MS Office Communicator 2007/2007
 R2 and MS Communicator "14"
- Broad portfolio including plug and play USB devices as well as standalone IP phones
- Rich UC with advanced presence-enabled telephony capabilities
- HD audio for best possible voice and video calls
 Easy to deploy, use and manage.

Cisco certified solutions

Polycom HDX Series, VVX 1500 C & 1500 D





to standards-based communication solutions and open interoperability, providing customers with the broadest support for leading UC environments.

- Integrates seamlessly into a Cisco UC environment
- · Connects to CUCM via SIP
- Dual-stack SIP/H.323 connection on VVX 1500 D
- As easy as making a telephone call

Installed audio solutions

Polycom[®] SoundStructure[®]



System that delivers clear and immersive audio for more productive voice and video conferences

- · Deep robust integration with HDX systems
- Breakthrough feedback elimination
- · Modular PSTN telephony cards
- · Stereo echo cancellation from 20 Hz 22 kHz
- AEC with no compromises
- Supports the HDX remote control

Integrated video and voice solutions

Polycom® SoundStation® IP 7000

Table-top solution that integrates with Polycom HDX room telepresence solutions for high quality conferencing

- · Connects directly to any HDX
- · Replaces HDX microphone arrays
- Dial audio or video calls from IP 7000 phone
- Start content sharing straight from the phone
- 20-foot Microphone Pickup Range
- · Use HDX table mic arrays as extension mics

Accessories

Polycom ceiling microphone array

Conferencing accessory that delivers high quality audio across a 360-degree area, giving focus to the active speaker without physical intervention

- · Connects directly to any HDX
- 360-degree voice pickup
- · Three microphone elements
- · Easy and flexible installation
- · Unobtrusive design
- · Available in black or white

Business communications

Polycom® SoundStation® & VoiceStation®





Polycom conference phones are the industry standard for clear, productive conference calls, and are a fixture in meeting rooms worldwide.

- · Expansive 360-degree microphone coverage
- · Latest models feature HD voice technology
- · Models designed for large rooms, standard conference rooms and private offices
- Analogue, VoIP and digital PBX versions available

Mobile communications

Polycom® SpectraLink® and KIRK® handsets







- worldwide. Simple to learn and use · Broadest PBX and WLAN interoperability
- · Guaranteed voice quality
- · Industry's most durable handsets
- · Extensive application and strategic partnerships

to the majority of PBX systems for businesses

· Best in class service and support

Business communications

Polycom® SoundPoint® family







Polycom's family of SoundPoint IP phones leverage the capabilities of SIP-based VoIP networks to deliver breakthrough voice quality and advanced features that make calls more efficient and productive.

- High-performance IP phone featuring Polycom HD Voice™ technology
- · Cutting-edge SIP features and applications
- Interoperability with leading SIP-based IP PBX and Softswitch platforms

New accessory coming soon

Polycom[®] Touch Control™

- · 7-inch capacitive screen · Navigation by slide, tabs or
- arrows
- · Quick-access control
- · USB type A & B support · Power over Ethernet (PoE)

Planned for availability in Q4 2010

- · 7-inch, high-resolution screen is controlled by user touch
- Supported by all Polycom HDX™ room telepresence systems
- · Intuitive graphic interface eliminates remote control confusion
- · Customisable front screen offers consistent experience for all users · Adjust near/far-side cameras; adjust volume, mute and more.

Premier





Polycom Global Support Services ----

	Elite*	Plus	Premier
Elite Service Manager	•		
Elite Service Engineer	•		
Account-specific tech support access 24x7	•		
Regular business review meetings	•		
Version control	•		
On-site support	Optional	•	
Unlimited technical phone support	•	•	•
Software updates and upgrades	•	•	•
Advanced parts replacement	•	•	•
Escalation support	•	•	•
e-support	•	•	•

*Elite Service is sold as an upgrade to either Premier or Premier Plus

Services for telepresence and video solutions

Immersive telepresence solutions services

- Implementation Service provides a comprehensive preinstallation planning process, network assessments and on-site installation configuration.
- · Maintenance Service for exceptional levels of support to optimise the immersive telepresence experience. Elite Service augments standard Maintenance deliverables with accountspecific resources.
- · Immersive telepresence conference and operations management services.

Additional services for Polycom solutions

- Professional Services Unified Communications Services, Network Consulting, Go Green, Performance Benchmarking and Best Practices, Project Management and Wireless Application Integration
- Infrastructure Implementation Services
- Training user, administrator and support staff audiences
- Partner certification programmes

Polycom Worldwide Headquarters

4750 Willow Road, Pleasanton, CA 94588 1.800.POLYCOM or +1.925.924.6000 www.polycom.com

Polycom EMEA

270 Bath Road, Slough, Berkshire SL1 4DX, UK **T** 0800 015 2882 | **F** +44 (0) 1753 723010 www.polvcom.co.uk

